

# Get the best interest rate on your home loan!

When considering buying something, you would always shop around for the best deal... So why not shop around for the best home loan?

## Meet Paul

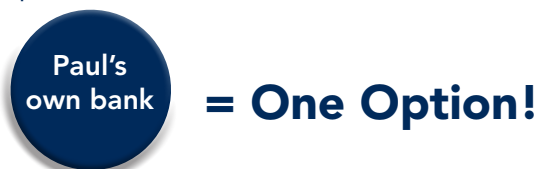


**Paul is currently applying for home finance via his own bank.**

He won't have a comparative quote and therefore will not be able to compare whether his own bank gave him the best deal.

**So how does this help Paul?**

Based on Paul's profile at his bank, he will probably get a typical finance deal at the current interest rate.



Vs.

## Meet John



**John is using a bond originator.**

So his application will be submitted to multiple banks, including his own. This will drive the banks to compete for the deal.

**So how does this help John?**

1. He **SAVES** up to **0.5%** on his interest rate!
2. Which means he **SAVES** up to **R240 180** on his R3 million home loan over 20 years!
3. Resulting in a **SAVING** of up to **R1 000** on his monthly instalment!

